

Objective: A Director of Development, also known as a Development Director, is a key leader for Seven Acres Jewish Care Services, responsible for developing and implementing fundraising strategies to secure funding through various channels, including individual donations, grants, and corporate sponsorships.

Key Responsibilities:

- **Strategic Planning:** Develop and implement fundraising strategies and plans to meet the organization's financial goals.
- **Fundraising Activities:** Organize and manage fundraising events, campaigns, and initiatives.
- **Donor Relations:** Responsible for executing a broad-based fund development strategy to secure financial support through individuals, corporations, foundations, government and special events
- **Grant Writing and Management:** Supervises, identify, research, and apply for grants from foundations and other funding sources.
- **Corporate Partnerships:** Develop and cultivate relationships with the board, corporations and businesses for sponsorships and donations.
- **Budget Management:** Develop and manage the fund development budget.
- **Reporting and Analysis:** Track fundraising performance, analyzing data, and preparing reports for the Seven Acres leadership.
- **Staff Management:** Lead and managing a team of development staff.
- **Communication and Outreach:** Develop and implement communication strategies to engage donors and promote the organization's mission.
- **Board Engagement:** Work with the board of directors to support fundraising efforts and ensure alignment with the Seven Acres strategic goals.
- **Community Relations:** Build relationships with community stakeholders to increase awareness and support for the organization.

Skills and Qualifications:

- **Strong leadership and management skills**
- **Excellent communication and interpersonal skills**
- **Experience in fundraising and development**

- **Knowledge of grant writing and grant management**
- **Ability to build and maintain relationships with donors**
- **Strong organizational and time management skills**
- **Proficiency in fundraising software and donor databases**
- **A passion for the Seven Acres mission**

. Education

- B.A. or B.S. or Master's Degree

Salary Range: Starting at \$99,000

Please send all resumes to email below:

Tamala Gaines-Paster- HR Manager

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